

CHINO-MEX

FRANCHISE OPPORTUNITY

**Chinese Food. Tacos.
One Bold Concept.**

2026 Franchise Webinar

A franchise opportunity built around a distinctive 100% halal
Chinese + Mexican restaurant concept.

Prepared from the April 15, 2026 Franchise Disclosure Document



CHINESE + MEXICAN

What We'll Cover

A clear look at the brand, the investment, the operating model and what it takes to open.

01	THE BRAND	Concept + positioning
02	THE INVESTMENT	Fees + startup ranges
03	THE OPERATING MODEL	Training + standards
04	THE MARKET	Customers + competition
05	THE PATH	Site + opening + next steps





CHINO-MEX

One Brand. Two Cravings.

Chino-Mex combines Chinese and Mexican food in one restaurant concept — with a required 100% halal operating standard.

Chinese + Mexican fusion

100% halal standard

Storefront • drive-thru • approved ghost kitchen

Multi-unit development for qualified candidates

A Menu Built Around Choice

The concept crosses familiar categories while keeping the brand visually distinctive.



CHINESE

Bowls, trays, noodles + entrées



MEXICAN

Tacos + quesabirrias



FUSION

Chinese burritos + crossover items

Market reality:

The FDD describes the customer market as the general public and the restaurant market as developed and competitive. Execution, site quality and local marketing matter.

Three Ways to Build the Brand

— Different formats. Different investment profiles. Same brand standards.



DINE-IN / TAKEOUT

\$439,500 – \$1,175,000

Estimated initial investment



DRIVE-THRU

\$570,000 – \$1,529,000

Estimated initial investment



GHOST KITCHEN

\$245,500 – \$605,500

Estimated initial investment

Prior written approval required

Franchise Fees & Multi-Unit Development

What is paid to Chino-Mex before opening.

SINGLE-UNIT

\$30,000

FRANCHISE FEE

AREA DEVELOPMENT

\$60,000 – \$90,000

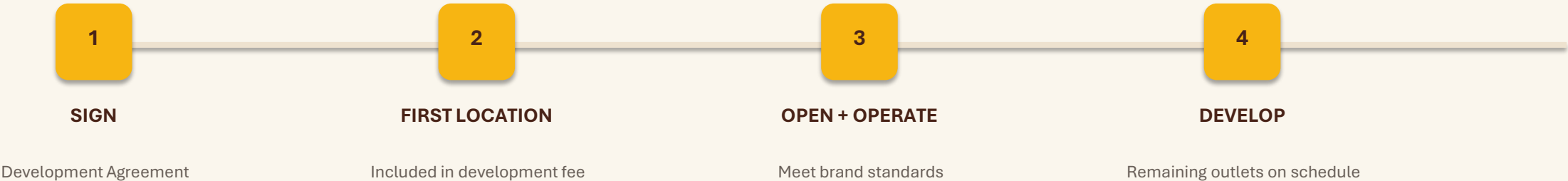
TOTAL AREA DEVELOPMENT FEE

TYPICAL DEVELOPMENT

3 – 5

OUTLETS

HOW AREA DEVELOPMENT WORKS



Area Development Fee includes the \$30,000 initial franchise fee for the first outlet, plus \$15,000 for each additional outlet. Fees are non-refundable.

Source: 2026 FDD, Item 5 and Item 7(B).

The Ongoing Economics

Build these obligations into the operating model from day one.

ROYALTY

6% of Gross Revenue

NATIONAL AD FUND

1% of Gross Revenue

LOCAL ADVERTISING

3% or \$1,500 / month

WHEN FEES ARE DUE

- Royalty and National Advertising Fund fees are due monthly by the 10th for the previous month.
- After the required initial six-month marketing program, local advertising is the greater of 3% of Gross Revenues or \$1,500 per month.
- Item 6 also discloses other potential charges such as overdue interest, NSF, renewal, transfer, retraining and technology fees.

CHINO-MEX

Marketing That Starts Before Opening Day

The required six-month launch program begins 30 days before opening and continues through the first five months after opening.

PROGRAM FEE

Approx. \$18,500

PAID MEDIA MINIMUM

\$15,000

LAUNCH ACTIVATION
MINIMUM

\$2,000

Build awareness • create local content • support opening momentum

Source: 2026 FDD, Items 6 and 11.



Training Is Hands-On

Minimum one full month before opening.

MINIMUM 1 MONTH

Who Attends

- Franchisee, managing owner, or approved designated operator/manager.
- Up to 2 employees may also attend.
- Franchisee pays travel and living expenses.

What You Learn

- Customer service + cooking
- Food safety + sanitation
- Opening + closing procedures
- Inventory + ordering
- Labor scheduling
- Leadership + employee management
- Quality control + brand standards
- Marketing + financial controls



This Is an Operator-Led Business

Ownership requires real management attention — not passive investment.

MINIMUM MANAGEMENT COMMITMENT

40 hours per week

Day-to-Day Management

- The franchisee or an approved Designated Manager must devote sufficient effort to operations, but not less than 40 hours per week.
- The franchisor may accept or reject a proposed Designated Manager.
- A replacement manager must be approved within 60 days and may need training.

Franchisee Accountability

- Hiring, firing, compensation, payroll taxes and supervision remain the franchisee's responsibility.
- The restaurant must follow the Operations Manual, approved products, systems and Chino-Mex standards.



100% Halal Is a Brand Standard

It is not a marketing option — it is an operating requirement.

What the Standard Requires

- All franchise locations must be 100% halal.
- Products and ingredients must comply with Chino-Mex halal standards.
- Approved halal-certified suppliers and required documentation must be maintained.

How the Brand Is Protected

- Chino-Mex may inspect, audit and test for compliance.
- Noncompliance can trigger corrective action, retraining, suspension or termination where permitted.
- Major equipment requires prior written approval.



The Systems Behind the Restaurant

Standardized technology supports ordering, reporting, payroll and brand control.

POINT OF SALE

- Smarter Swipe + Clover POS
- Approved online ordering

BACK OFFICE

- QuickBooks Online
- Microsoft Office + Adobe

DIGITAL BRAND

- Designated website platform
- App, delivery listings + promotions

ACCESS & CONTROL

- Required hardware + internet
- Business-system data access + approved video surveillance access

From Agreement to Grand Opening

A disciplined sequence from site to launch.



Site approval before lease • buildout + equipment • staffing • training • 30-day pre-opening marketing

Support + Accountability

A franchise system works when both sides know what they own.

CHINO-MEX PROVIDES

- Opening assistance and general operating guidance.
- Operations Manual access and system updates.
- Specifications and approved supplier information.
- Limited buildout and permit guidance.
- Ongoing advice and training as described in the FDD.

FRANCHISEE OWNS

- Site lease, construction, permits, licenses and insurance.
- Employees, payroll and day-to-day supervision.
- Travel and living expenses for training.
- Operating to Chino-Mex standards.
- Required operating and marketing costs.

Could Chino-Mex Be Right for You?

The strongest candidates bring capital, leadership and commitment to the system.

Strong Candidate Profile

- Prepared to actively manage or use an approved Designated Manager.
- Comfortable following recipes, suppliers, technology and brand standards.
- Committed to the 100% halal requirement.
- Financial capacity for the selected format and development plan.

Ownership Mindset

- Hands-on leadership and accountability.
- Willingness to complete the required training.
- Ability to recruit and lead a restaurant team.
- Prepared to market locally and compete through execution.



Where the Startup Investment Goes

The total investment is much more than the franchise fee.

LOCATION + BUILDOUT

- Rent + security deposits
- Architecture / engineering
- Leasehold improvements
- Furniture, fixtures + equipment
- Signage + permits + certifications

OPENING + OPERATIONS

- Initial inventory + supplies
- Training travel + living expenses
- Grand-opening + marketing costs
- Insurance + professional fees
- Additional funds for first 3 months

Working capital matters.

The FDD's additional-funds estimate is intended for ordinary early operating expenses such as payroll, utilities, inventory replenishment and insurance.



Territory Protection

Exclusive territory — with specific reserved rights.

NORMAL TERRITORY

Lesser of 3 miles or 30,000 people

TERRITORY TYPE

Exclusive

What 'Exclusive' Means

- Within the defined territory, Chino-Mex will not establish a company-owned or franchised outlet selling the same or similar goods under the same or similar marks.
- Territorial rights do not depend on achieving a sales-volume or market-penetration requirement.

Important Limits

- Chino-Mex and affiliates reserve certain Internet and direct-marketing rights.
- Franchisees generally may not solicit consumers outside their territory, subject to system guidelines.
- No option or right of first refusal to acquire additional franchises is granted.

Financial Performance Disclosure

Transparency matters. These are historical Gross Sales figures disclosed in Item 19.

CHANDLER AFFILIATE LOCATION

2025 **\$556,680.99**

2024 **\$532,486.01**



Required Perspective

- Historical results of one affiliate location — not a forecast for a new franchise.
- Figures are unaudited Gross Sales before deductions.
- Individual results may differ; no assurance a franchisee will earn as much.

A Young Franchise System

The Item 20 snapshot reflects the system as of December 31, 2025.

AFFILIATE-OPERATED OUTLETS

1

OPEN FRANCHISED OUTLETS

0

PROJECTED 2026 FRANCHISED OPENINGS

1



What Item 20 Discloses

- One affiliate-operated Arizona outlet at year-end 2023, 2024 and 2025.
- No franchised outlets were open as of December 31, 2025.
- The FDD listed one Missouri agreement signed but not open and projected one new franchised outlet in Texas.
- No franchise transfers, terminations, non-renewals or ceased franchised operations were reported for 2023–2025.

The Long-Term Franchise Relationship

Know the term, renewal and transfer rules before signing.

INITIAL TERM

10 years

RENEWAL

Additional 10-year terms

TRANSFER

**Franchisor approval
required**

Renewal + Transfer

- Renewal requires satisfying the Franchise Agreement conditions and signing the then-current agreement, which may contain materially different terms.
- A renewal fee applies.
- Transfers require prior written consent and satisfaction of transfer conditions.

Default + Disputes

- Termination rights and cure periods are described in the Franchise Agreement; some defaults may be non-curable.
- The FDD provides for mediation and arbitration, subject to applicable state law.
- Post-termination obligations and non-competition provisions may apply.

Before You Decide

A good franchise decision is informed, deliberate and independently reviewed.

- 01 READ THE FDD**
Review all 23 Items, exhibits and applicable state addenda.
- 02 REVIEW THE AGREEMENTS**
The Franchise Agreement governs the relationship.
- 03 BUILD YOUR CAPITAL PLAN**
Plan for startup costs, working capital, fees and financing needs.
- 04 EVALUATE YOUR MARKET**
Study site economics, competition, labor and local regulations.
- 05 USE PROFESSIONAL ADVISORS**
Consider independent legal, accounting and financial advice.

The Opportunity at a Glance

Brand fit + capital + market + operating commitment.

SINGLE-UNIT FEE

\$30,000

ROYALTY

6%

TRAINING

**1 month
minimum**

A Strong Candidate Is Ready To

- Lead an active restaurant business.
- Protect the 100% halal standard.
- Follow approved products, suppliers, systems and brand requirements.
- Fund the startup range and required launch marketing.
- Compete through disciplined operations, local marketing and strong execution.



CHINO-MEX

READY TO EXPLORE CHINO-MEX?

The next step is a detailed review of the 2026 FDD, your financial capacity, your target market and the franchise agreements.

QUESTIONS + DISCUSSION

Chino-Mex Franchising, LLC



APPENDIX •
ITEM 7 •
ESTIMATED
INITIAL
INVESTMENT
1/3

Estimated Initial Investment – Dine-In Restaurant

Expenditure	Low Estimate	High Estimate
Initial Franchise Fee	\$30,000	\$30,000
Initial Training Expenses	\$8,000	\$20,000
Architectural and Engineering Fees	\$15,000	\$30,000
Real Property Rent and Security Deposits	\$12,000	\$30,000
Leasehold Improvements	\$80,000	\$500,000
Furniture, Fixtures and Décor	\$10,000	\$25,000
Equipment, Televisions, Cameras, Smallwares and Other Supplies	\$125,000	\$250,000
Initial Inventory and Supplies	\$12,000	\$18,000
Uniforms	\$4,000	\$7,000
Exterior and Interior Signage and Graphics	\$10,000	\$30,000
Utility Deposits and Connection Fees	\$1,000	\$7,500
Grand Opening and Initial Marketing Program	\$35,500	\$50,000
Licenses, Permits and Certifications	\$1,500	\$7,500
Insurance	\$3,000	\$10,000
Professional Fees	\$2,500	\$10,000
Additional Funds (3 Months)	\$90,000	\$150,000
TOTAL ESTIMATED INITIAL INVESTMENT	\$439,500	\$1,175,000

APPENDIX • ITEM 7 • ESTIMATED INITIAL INVESTMENT 2/3

Estimated Initial Investment – DRIVE-THRU RESTAURANT

Expenditure	Low Estimate	High Estimate
Initial Franchise Fee	\$30,000	\$30,000
Initial Training Expenses	\$8,000	\$20,000
Architectural and Engineering Fees	\$20,000	\$40,000
Real Property Rent and Security Deposits	\$15,000	\$40,000
Leasehold Improvements	\$150,000	\$700,000
Furniture, Fixtures and Décor	\$10,000	\$30,000
Equipment, Televisions, Cameras, Smallwares and Other Supplies	\$150,000	\$300,000
Initial Inventory and Supplies	\$15,000	\$20,000
Uniforms	\$4,000	\$7,000
Exterior and Interior Signage and Graphics	\$15,000	\$40,000
Utility Deposits and Connection Fees	\$2,500	\$10,000
Drive-Thru Equipment and Related Systems	\$7,500	\$35,000
Grand Opening and Initial Marketing Program	\$35,500	\$50,000
Licenses, Permits and Certifications	\$2,000	\$10,000
Insurance	\$3,000	\$12,000
Professional Fees	\$2,500	\$10,000
Additional Funds (3 Months)	\$100,000	\$175,000
TOTAL ESTIMATED INITIAL INVESTMENT	\$570,000	\$1,529,000

APPENDIX • ITEM 7 • ESTIMATED INITIAL INVESTMENT 3/3

Estimated Initial Investment – GHOST KITCHEN CONCEPT

Expenditure	Low Estimate	High Estimate
Initial Franchise Fee	\$15,000	\$15,000
Initial Training Expenses	\$8,000	\$20,000
Architectural and Engineering Fees	\$5,000	\$15,000
Kitchen Space Rent and Security Deposits	\$8,000	\$25,000
Kitchen Modifications and Limited Build-Out	\$15,000	\$125,000
Equipment, Televisions, Cameras, Smallwares and Other Supplies	\$85,000	\$175,000
Initial Inventory and Supplies	\$10,000	\$15,000
Packaging, Utensils and Other Supplies	\$5,000	\$15,000
Uniforms	\$2,000	\$5,000
Utility Deposits and Connection Fees	\$1,000	\$5,000
Grand Opening and Initial Marketing Program	\$25,000	\$40,000
Licenses, Permits and Certifications	\$1,500	\$7,500
Insurance	\$2,500	\$8,000
Professional Fees	\$2,500	\$10,000
Additional Funds (3 Months)	\$60,000	\$125,000
TOTAL ESTIMATED INITIAL INVESTMENT	\$245,500	\$605,500