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Food & Lifestyle

## Indian street food restaurant opens in Clifton Park






Image: Dimpal Patel

Kati Roll Wala is now open in Clifton Park.

DIMPAL PATEL



By [Sam Raudins](#) – Reporter, Albany Business Review  
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A new Indian street food restaurant has opened in the former Smashburger space at Clifton Park Center.

Kati Roll Wala opened Oct. 30. The franchise serves rice bowls and kati rolls – Indian flatbread wraps usually layered with beaten eggs, marinated and seasoned proteins, sliced onions, and complementary sauces.

Franchisee Dimpal Patel has had a lifelong dream to open a restaurant and sought out franchising as a way to get started. Patel chose Kati Roll Wala because she was looking for a fast-casual brand with Indian flavors – something the Albany area was missing.

"When I moved to upstate New York, the Albany area, there are Indian restaurants, but just traditional, sit down, curries and naans and all that. There is no concept which is more healthier, like a quick grab-and-go kind of concept," she said.

Patel didn't have restaurant experience aside from working at Pizza Hut and Taco Bell in college in New Jersey; by day, she works at Regeneron Pharmaceuticals and has degrees in chemistry and a master's in business administration.

Patel decided to open in Clifton Park Center because the mall has high traffic and visibility. The space was also turnkey, as Smashburger had closed early this year.

visibility. The space was also timely, as Smashburger had closed early this year.

"It's already a well-established location. There's not too much to put into it, and I can directly jump into the main concept that I was focusing on and get started faster," Patel said.



Inside Kati Roll Wala in Clifton Park. The space was formerly Smashburger.

DIMPAL PATEL

Faraz Khan, owner of Clifton Park Center, said there was a wide variety of interest in the space, from chicken restaurants to diners to more traditional Indian fare. He said Kati Roll Wala presented an opportunity to bring in a new business that would be less competitive with already established businesses in the area, such as Chick-fil-A or local sit-down Indian restaurants like Shalimar.

The location is the first Kati Roll Wala in the state of New York. Other locations include Wilmington, Delaware; Houston; and Richmond, Texas. Available locations for franchising include Orlando; Burnsville, Minnesota; and Silver Spring, Maryland.





Image: Dimpal Patel

The menu includes kati rolls, bowls and appetizers like samosas.

DIMPAL PATEL

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### **A closer look at franchising Kati Roll Wala:**

**Required net worth:** \$300,000

**Initial investment (includes franchise fee and construction costs):** \$150,000-  
\$250,000

**Franchise fee:** \$30,000

**Employees:** Three to seven employees per location